R.J. Reynolds Tobacco Company

G.N. KURUC, JR.
Senior Chain Accounts Manager

400 Raritan Center Parkway
Raritan Center
Edison, NJ 08837
908-225-4774
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FAXED
October 18, 1995

Mr. Vince Vanvourellis
Wakefern Food Corporation
355 Davidson Mills Road
Jamesburg, New Jersey 08831

Dear Vince:

As discussed any assistance you can give relative to a distribution of WINSTON Select prior to the December 10 (WINSTON) Price Plus Program will positively effect your year end Partners Program payout.

Listed below is a recommended per store distribution based on Select year to date case purchases:

Winston Select FF King	**5 cartons**
Winston Select FF Box	**5 cartons**
Winston Select Light King	**5 cartons**
Winston Select Light Box	**5 cartons**
Winston Select FF Box 100s*	**5 cartons**

***Case allowance of $30 paid on all cases purchased through 12/31/95.**

A significant distribution of the above items in early December could add $.02 or $.03 per carton to our Partners payout. Please keep in mind that the per carton payout is made on all RJR purchases including WORTH.

If you have any questions, please call me.

Regards,

Nick

G. N. Kuruc, Jr.

"We work for smokers."

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Source: https://www.industrydocuments.ucsf.edu/docs/ghwy0000